Qatar Electricity and Water Co (QEWC.QA)

OVERWEIGHT

CMP	**QAR 97.00**
Target	**QAR 127.36**
Upside	**31.3%**

MSCI GCC Index	404.93
Doha Securities Market	6,666.00

Key Stock Data

Sector	Power and Utilities
Reuters Code	QEWC.QA
Bloomberg Code	QEWS QD Equity
Net Out. Shares (bn)	0.100
Market Cap (QAR bn)	9.700
Market Cap (USD bn)	2.669
Avg. 12m Vol. (mn)	0.075
Volatility (30 day)	11.635
Volatility (180 day)	29.682

Stock Performance (%)

52 week high / low (QAR) 114.20 / 70.40

	1M	3M	12M
Absolute (%)	-2.3	-3.4	31.1
Relative (%)	3.2	5.5	-3.5

Shareholding Pattern	**(%)**
Government	42.00
Public	58.00

Qatar Electricity and DSM 20 Index

Quarterly Result Update

- **Qatar Electricity and Water Co. (QEWC) reported revenues of QAR 1,955.49 million during 9M09, up 15.2% YoY.**
- **Net profit increased 20.6% to QAR 719.20 million during 9M09.**
- **We have revised our 2009 sales estimate upward by 20.4% to account for the top-line performance during 9M09. Furthermore, the net profit estimate for the year has been revised upward by 6.9% to factor in higher operating and finance costs.**
- **We reiterate our OVERWEIGHT recommendation on QEWC, with a revised DCF target price of QAR 127.36, implying an upside of 31.3%.**

Overview

QAR Million	2008A	2009E	2010E	2011E	2012E
Sales	2,273	2,692	4,425	5,065	5,527
Operating profit	758	977	1,791	2,015	2,165
Margin	33.4%	36.3%	40.5%	39.8%	39.2%
Net Profit	757	966	1,749	1,944	2,076
Net Profit Margin	33.3%	35.9%	39.5%	38.4%	37.6%
Adjusted EPS (QAR)	7.57	9.66	17.49	19.44	20.76
Total Assets	13,588	17,365	19,750	21,737	23,218
RoAE	30.2%	44.4%	48.2%	41.7%	37.2%

Revenues

During 9M09, Qatar Electricity & Water Co's (QEWC) revenues jumped 15.2% to QAR 1,955.49 million from QAR 1,698.21 million during 9M08, driven by improved performance across its segments. While revenue generated from sale of electricity increased 13.3% to QAR 1,156.65 million, the contribution from water desalination plants rose 18.0% to QAR 685.03 million. In addition, lease income from Q Power was up 17.1% to QAR 113.81 million. On the non-operating side, interest income more-than-tripled to QAR 49.37 million, while dividend income spiked 116.0% to QAR 17.30 million. Similarly, the share of income from joint ventures was up 28.7% to QAR 35.58 million, and share of profit of associated companies was up 37.7% to QAR 32.70 million. On the other hand, miscellaneous income plunged 73.1% to QAR 1.83 million.

Expenses

Cost of sales (CoS) increased 2.2% to QAR 766.04 million from QAR 749.76 million in 9M08. Meanwhile, as a percentage of revenue, CoS decreased 498 bps to 39.2% from 44.2% in 9M08. General & administrative expenses increased 13.6% to QAR 117.22 million from QAR 103.14 million. The company also reported a 42.2% increase in depreciation charges, which stood at QAR 371.56 million as against QAR 261.20 million in the same period last year. Overall, total operating expenses increased 12.6% to QAR 1254.81 million, while the same contracted 144 bps to 64.2% as a percentage of revenues from 65.6% in 9M08. Finance costs increased 45.5% YoY to QAR 124.30 million on higher leverage.

Liquidated Damages

Liquidated damages to Kahramaa increased by more than five times to QAR 48.79 million during 9M09 compared to QAR 8.99 million last year. This was offset by the share of liquidated damages of Mesaieed Power Company, which increased about six-folds to QAR 49.72 million.

Profitability

During 9M09, QEWC's gross profit margin increased 498 bps to 60.8% from 55.8% YoY, as the increase in CoS was outshined by the growth in revenue. Similarly, operating margin rose 144 bps to 35.8% from 34.4%. Net profit jumped 20.6% to QAR 719.20 million from QAR 596.19 million in 9M08, driven by top-line growth and higher non-operating income. Net profit margin increased 167 bps to 36.8% during 9M09 from 35.1% in the comparable period of last year. Adjusted annualised earnings per share (EPS) increased to QAR 9.59 from QAR 7.95 in 9M08.

Peer Comparison

We have considered Abu Dhabi National Energy Co (ADNEC) and Saudi Electricity Co (SECO) for a peer comparison of companies in the power & utilities sector in the GCC.

Financial Performance of Comparable Companies

	ADNEC		SECO		QEWC	
	2008	9M09	2008	9M09	2008	9M09
(USD Million)						
Sales	4,575	3,397	5,940	4,896	626	538
% YoY change	101.6%	-4.5%	6.9%	7.1%	18.0%	15.2%
EBITDA	2,674	1,577	2,032	1,851	311	295
% YoY change	119.8%	-25.7%	0.8%	10.6%	9.2%	26.8%
Net Profit	497	72	294	446	208	198
% YoY change	76.4%	-83.3%	-21.9%	11.0%	23.3%	20.6%
Total Assets	23,520	25,353	38,748	42,908	3,739	4,555
% YoY change	25.4%	9.0%	6.5%	13.9%	47.9%	33.3%
Shareholders' Equity	1,625	2,341	12,940	13,248	360	769
% YoY change	-10.8%	-21.3%	1.1%	1.3%	-64.7%	-18.0%
Ratios:						
Total Assets Turnover Ratio (x)	0.22	0.19	0.16	0.16	0.20	0.17
EBITDA Margin	58.4%	46.4%	34.2%	37.8%	49.7%	54.8%
Net Profit Margin	10.9%	2.1%	5.0%	9.1%	33.3%	36.8%
RoAE (%)	28.8%	4.9%*	2.3%	4.5%*	30.2%	46.8%*
RoAA (%)	2.4%	0.4%*	0.8%	1.5%*	6.6%	6.4%*
Market Indicators:						
Adj. EPS (USD)	0.08	0.02*	0.07	0.14*	2.08	2.64*
P/E (x)	3.99	20.54	45.13	22.31	12.82	10.12
Adj. BVPS (USD)	0.26	0.38	3.11	3.18	3.60	7.69
P/BV (x)	1.22	0.85	1.03	1.00	7.42	3.47
Current Market Capitalisation (USD Million)	1,983	1,983	13,283	13,283	2,669	2,669

** Annualised*

Source: Zawya, QEWC's financial statements

New Projects and Updates

Qatar Electricity and Water Company (QEWC) entered into a multi-million long-term (25 years) strategic limestone supply partnership with Qatar National Cement Company (QNCC) during September 2009. QNCC will supply limestone to QEWC following the construction of a new production facility in Umm Bab, expected to be complete by the end of 2010. The partnership will ensure the supply of limestone for all of QEWC's desalination plants, including those under construction.

Risks and Concerns to Valuation:

- We have arrived at our revenue and net profit estimates based on the timely completion of the capacity expansion plans. Any delay in the scheduled completion of these projects will lead to a deviation from our estimates and may call for a relook at our rating.

Valuation Methodology:

We have used the DCF valuation method to arrive at the fair value of QEWC, as explained below:

Assumptions:

(i) Risk free Rate (Rf) of 3.33%, equivalent to 12-months average yield on a 10-year US T-bill;
(ii) Levered Beta of 1.80;
(iii) Terminal growth rate of 2.0%

Based on the above and using the Capital Asset Pricing Model (CAPM), we have arrived at a Cost of Equity of 15.03% and a WACC of 7.93%.

DCF Calculation

DCF Valuation (FCFF Model)

(in QAR Million)	2010E	2011E	2012E	2013E	2014E
NOPAT	**1,791**	**2,015**	**2,165**	**2,132**	**2,110**
Add: Depreciation and Amortisation	604	692	746	789	840
Less: Capex	2,812	2,348	1,470	1,144	1,374
Less: Change in Net Working Capital	18	-28	29	68	71
Operating Free Cash Flows to Firm (OFCFF)	**-435**	**386**	**1,413**	**1,709**	**1,505**
Free Cash Flow to Firm (FCFF)	**-277**	**547**	**1,572**	**1,874**	**1,686**
WACC (Ko)	**7.93%**	**7.93%**	**7.93%**	**7.93%**	**7.93%**
Present Value / Discount Factor	0.9265	0.8585	0.7954	0.7370	0.6829
Long-Term Growth Rate (g)					**2.00%**
Terminal Multiple [(1 + g) / (WACC - g)]					17.21
Nominal Terminal Value [(FCFF * (1 + g)) / (WACC - g)]					**29,019**
Present Value of Free Cash Flows	**-257**	**470**	**1,250**	**1,381**	**1,152**

Calculation of Equity Value and Fair Value Per Share		
NPV of Free Cash Flows (during Explicit Forecast Period)		**3,996**
Terminal Value:		
Residual Cash Flow (FCFF of 2014E)		1,686
WACC	7.93%	
Long-Term/Terminal Growth Rate (g)	2.00%	
Divided by Capitalisation Rate (WACC - g)		5.93%
Equals Nominal Terminal Value		29,019
Implied Multiple of 2014E EBITDA		9.84
Times PV/Discount Factor		0.68
Present Value of Terminal/Residual Value		**19,816**
Enterprise Value		**23,813**
Implied Multiple of 2014E EBITDA		8.07
Less: Market Value of Long-term Debts		11,077
Less: Market Value of Preferred Shares		0
Add: Surplus Cash and Investments		0
Equity Value		**12,736**
Net shares outstanding (Million)		100
Fair Value Per Share (QAR)		**127.36**

** figures in QAR Million unless specified*

Sensitivity Analysis

The following tables present a sensitivity analysis and indicate the probable nominal terminal value, discounted terminal value and enterprise value, given different growth rate and WACC assumptions. The shaded areas represent the most probable outcomes.

Sensitivity Analysis of Nominal Terminal Value (QAR Million)					
	Long-Term Growth Rate				
Discount Factor	1.00%	1.50%	**2.00%**	2.50%	3.00%
5.93%	34,566	38,660	43,797	50,432	59,333
6.93%	28,735	31,537	34,909	39,041	44,226
7.93%	24,587	26,631	**29,019**	31,848	35,251
8.93%	21,485	23,045	24,830	26,893	29,304
9.93%	19,079	20,311	20,311	23,272	25,074

Sensitivity Analysis of Discounted Terminal Value (QAR Million)					
	Long-Term Growth Rate				
Discount Factor	1.00%	1.50%	**2.00%**	2.50%	3.00%
5.93%	24,468	27,366	31,002	35,699	42,000
6.93%	19,225	21,100	23,356	26,121	29,590
7.93%	15,556	16,850	**19,816**	20,151	22,304
8.93%	12,862	13,796	14,865	16,100	17,543
9.93%	10,812	11,510	12,297	13,189	14,210

Sensitivity Analysis of Enterprise Value (QAR Million)					
	Long-Term Growth Rate				
Discount Factor	1.00%	1.50%	**2.00%**	2.50%	3.00%
5.93%	28,529	31,427	35,063	39,760	46,061
6.93%	23,102	24,977	27,233	29,998	33,467
7.93%	19,259	20,552	**23,813**	23,853	26,006
8.93%	16,400	17,334	18,403	19,638	21,081
9.93%	14,194	14,893	15,679	16,571	17,592

Investment Opinion

Energy consumption in the GCC has been following an unprecedented upward trajectory due to the rising population and the spike in construction activities and industrial projects over the last few years. Strong growth in investments across various sectors has led to a significant increase in the demand for power. In order to meet the requisite supply to meet demand, more than 60,000 MW of power generation capacity is expected to get added between 2008 and 2015, around 80% of the current capacity. The demand for power in Qatar increased in tandem with the robust economic growth, followed by higher investments into the infrastructure sector. In addition, rising population and higher government and private spending contributed to the rising demand, thereby necessitating new investments in the power sector. According to BMI, Qatar's primary energy demand is expected to grow at 30.1% over 2007-2012. In order to meet this demand, investments to the tune of USD 7.48 billion are being planned to expand capacity to approximately 7,900 MW by 2010. At the same time, water production is expected to reach 275 million imperial gallons per day (MIGD) by 2015. In an effort to efficiently utilise the electricity generated by GCC countries , a power grid connecting all the member nations is currently underway. The first phase of the power grid, which linked Saudi Arabia, Kuwait, Qatar and Bahrain, was completed in December 2009 at a cost of USD 1.6 billion. The work on connecting the UAE and Oman is currently underway and the grid is expected to be complete by 2012.

QEWC controls approximately 68% of the electricity generation in Qatar and most of the water desalination plants. The company's strong backing from the Qatari government is evident from the latter contracting its power-generating assets to the company for a period of 20-25 years. As a result, the company is undoubtedly the largest beneficiary of investments planned for the sector. Furthermore, the company has a strong portfolio of development projects including major ones like Mesaieed A Power Station (2,000 MW) and Ras Laffan C (2,730 MW). Going forward, the company's top-line and bottom-line performance is expected to benefit from its planned capacity expansions. Furthermore, the company has also been focusing on increasing the share of profit from its desalination units. In this direction, the company has entered into a strategic partnership with Qatar National Cement Co. for the supply of limestone, an essential raw material for desalination plants. Based on positive fundamentals and expectations of healthy performance following the completion of the ongoing development projects, we hold an optimistic view on the stock.

We had initiated Qatar Electricity & Water Co. on January 19, 2009 with an OVERWEIGHT recommendation (target price of QAR 107.68 and an upside of 30.4%). Currently, the company's stock is trading at a P/E multiple of 5.55x and 4.99x on 2010E and 2011E earnings, and at a P/BV multiple of 2.30x and 1.89x on 2010E and 2010E BVPS, respectively. Meanwhile, the stock has declined 3.1% since the beginning of this year as against a loss of 4.2% posted by the Qatar Exchange's DSM 20 Index. Considering the above factors, we have arrived at a price target of QAR 127.36, which is higher than the price target assigned in the previous update report and represents an upside of 31.3%.

Financial Statements

Consolidated Income Statement							
(QAR Million)	**2008A**	**9M08A**	**9M09A**	**2009E**	**2010E**	**2011E**	**2012E**
Revenue	**2,273**	**1,698**	**1,955**	**2,692**	**4,425**	**5,065**	**5,527**
Cost of sales	-975	-750	-766	-1,055	-1,755	-2,035	-2,248
Gross Profit	**1,298**	**948**	**1,189**	**1,638**	**2,669**	**3,030**	**3,279**
General and administrative expenses	-168	-103	-117	-161	-274	-324	-367
Depreciation	-371	-261	-372	-499	-604	-692	-746
Operating profit	**758**	**584**	**701**	**977**	**1,791**	**2,015**	**2,165**
EBITDA	**1,129**	**845**	**1,072**	**1,476**	**2,395**	**2,707**	**2,912**
Retirement of assets	0	0	0	0	0	0	0
Other operating income	0	0	0	0	0	0	0
Deferred income	26	20	5	7	7	7	7
Liquidated damages and fair value of spare parts received from Alstom	0	0	0	0	0	0	0
Reversal of provision for disputed revenue	0	0	0	0	0	0	0
Liquidated damages to KAHRAMAA	-21	-9	-49	-49	0	0	0
Finance costs	-138	-85	-124	-169	-203	-229	-254
Interest income	26	14	49	53	53	40	38
Dividend income	8	8	17	17	18	18	19
Miscellaneous income	10	7	2	3	4	5	5
Share of income from joint venture	40	28	36	44	41	47	51
Share of profits of associate companies	31	24	33	34	39	43	46
Share of liquidated damages of Mesaieed Power Company Limited	19	9	50	50	0	0	0
Loss on sale of property, plant and equipment	-2	-2	0	0	0	0	0
Net profit for the year	**757**	**596**	**719**	**966**	**1,749**	**1,944**	**2,076**
Adjusted EPS	**7.57**	**7.95***	**9.59***	**9.66**	**17.49**	**19.44**	**20.76**

** Annualised*

Consolidated Balance Sheet							
(QAR Million)	**2008A**	**9M08A**	**9M09A**	**2009E**	**2010E**	**2011E**	**2012E**
ASSETS							
Current Assets							
Inventories	286	381	271	296	514	572	617
Trade receivable and prepayments	413	616	487	517	790	904	1,017
Bank Balances and Cash	1,615	919	1,773	1,553	1,128	1,046	1,199
Finance lease receivables	25	0	27	28	32	35	38
Total Current Assets	**2,338**	**1,916**	**2,558**	**2,394**	**2,464**	**2,557**	**2,870**
Non-Current Assets							
Property, plant and equipment	9,334	8,404	9,701	10,670	12,879	14,535	15,259
Investments in associates	205	237	245	258	293	322	344
Available for sale investments	232	315	280	294	344	389	427
Lease receivable	1,479	1,545	3,766	3,778	3,803	3,968	4,354
Total Non-Current Assets	**11,249**	**10,500**	**13,993**	**14,999**	**17,318**	**19,215**	**20,385**
Total Assets	**13,588**	**12,417**	**16,551**	**17,365**	**19,750**	**21,737**	**23,218**
LIABILITIES AND EQUITY							
Liabilities							
Current Liabilities							
Trade payable and accruals	925	962	782	929	1,406	1,610	1,741
Current portion of bank borrowings	740	518	457	514	589	698	722
Current portion of other term liabilities	66	66	106	108	36	23	24
Derivatives	2,967	815	1,799	1,799	1,799	1,799	1,799
Deferred income	7	12	7	7	7	7	7
Total Current Liabilities	**4,704**	**2,373**	**3,150**	**3,357**	**3,836**	**4,136**	**4,293**
Non-Current Liabilities							
Long term portion of bank borrowings	6,920	5,977	10,050	10,420	11,183	11,986	12,407
Long term portion of other term liabilities	564	570	464	455	419	396	372
Deferred income	48	49	42	41	34	27	20
Employees' end of service benefits	44	42	50	51	61	72	86
Total Non-Current Liabilities	**7,576**	**6,638**	**10,606**	**10,967**	**11,698**	**12,482**	**12,886**
Total Liabilities	**12,280**	**9,010**	**13,757**	**14,324**	**15,535**	**16,617**	**17,179**
Equity							
Share capital	1,000	1,000	1,000	1,000	1,000	1,000	1,000
Legal reserve	500	462	500	500	500	500	500
General reserve	2,286	2,017	2,286	2,630	3,252	3,943	4,682
Cumulative changes in fair value	-2,929	-669	-1,712	-1,712	-1,712	-1,712	-1,712
Retained earnings	450	596	719	623	1,175	1,388	1,569
Total Equity	**1,308**	**3,406**	**2,794**	**3,041**	**4,215**	**5,119**	**6,039**
Total Liabilities and Equity	**13,588**	**12,417**	**16,551**	**17,365**	**19,750**	**21,737**	**23,218**

Consolidated Cash Flow Statement							
(QAR Million)	**2008A**	**9M08A**	**9M09A**	**2009E**	**2010E**	**2011E**	**2012E**
Cash Flows from Operating Activities:							
Profit for the period	757	596	719	966	1,749	1,944	2,076
Adjustments for:							
Depreciation	371	261	372	499	604	692	746
Finance costs	138	85	124	169	203	229	254
Provision for slow-moving stocks	18	16	13	15	26	28	31
Provision for employees' end of service benefits	10	9	7	9	11	14	17
Share of profit from associate companies	-31	-24	-33	-34	-39	-43	-46
Deferred income recognised	-26	-20	-5	-7	-7	-7	-7
Interest income	-26	-14	-49	-53	-53	-40	-38
Dividend income	-8	-8	-17	-17	-18	-18	-19
Loss on retirement of property, plant and equipment	2	2	0	0	0	0	0
Operating profit before working capital changes	**1,206**	**904**	**1,131**	**1,547**	**2,477**	**2,800**	**3,015**
Working capital changes:							
Lease receivable	-91	-69	18	18	-25	-165	-386
Inventories	114	21	1	-10	-218	-58	-45
Accounts receivable and prepayments	-90	-293	-74	-104	-272	-114	-113
Accounts payable and accruals	421	446	-143	5	477	204	131
Cash from operations	**1,560**	**1,008**	**933**	**1,455**	**2,438**	**2,666**	**2,603**
Interest paid	-138	-85	-124	-169	-203	-229	-254
Employees' end of service benefits paid	-2	-2	-1	-1	-2	-2	-3
Payment of directors' fees	-12	0	0	-12	-12	-12	-12
Payment for strategic spare parts received	0	0	0	0	0	0	0
Net cash from (used in) operating activities	**1,408**	**921**	**808**	**1,273**	**2,221**	**2,423**	**2,333**
Cash flows from investing activities							
Purchase of property, plant and equipment	-3,864	-2,886	-3,046	-4,143	-2,812	-2,348	-1,470
Dividends from other investment	8	8	17	17	18	18	19
Dividends received from associates	13	13	10	10	11	13	13
Interest received	26	14	49	53	53	40	38
Purchase of available-for-sale investments	-8	-8	-17	-25	-71	-62	-47
Net cash (used in) investing activities	**-3,826**	**-2,860**	**-2,987**	**-4,087**	**-2,802**	**-2,340**	**-1,447**
Cash flows from financing activities							
Dividends paid	-400	-400	-450	-450	-575	-1,040	-1,156
Net changes in bank borrowings and other term liabilities	3,763	2,604	2,787	3,217	730	875	423
Net cash from financing activities	**3,363**	**2,204**	**2,337**	**2,767**	**155**	**-165**	**-733**
Net increase/(decrease) in cash and bank balances	**946**	**265**	**158**	**-47**	**-425**	**-82**	**153**
Bank balances and cash at the beginning of period	654	654	1,615	1,600	1,553	1,128	1,046
Bank balances and cash at the end of period	**1,600**	**919**	**1,773**	**1,553**	**1,128**	**1,046**	**1,199**

Financial Ratios

	2008A	9M08A	9M09A	2009E	2010E	2011E	2012E
Liquidity Ratios:							
Current Ratio (x)	0.50	0.81	0.81	0.71	0.64	0.62	0.67
Quick Ratio (x)	0.44	0.65	0.73	0.63	0.51	0.48	0.52
Inventory Conversion Period (Days)	132	146	100	101	84	97	97
Average Collection Period (Days)	59	76	63	63	54	61	63
Length of Operating Cycle (Days)	191	221	162	164	138	158	160
Average Payment Period (Days)	269	270	305	321	243	270	272
Length of Cash Cycle (Days)	-79	-48	-142	-157	-105	-112	-112
Activity Ratios:							
Inventory Turnover Ratio (x)	2.77	2.50*	3.67*	3.63	4.34	3.75	3.78
Debtors Turnover Ratio (x)	6.18	4.82*	5.80*	5.79	6.77	5.98	5.75
Creditors' Turnover Ratio (x)	1.35	1.35*	1.20*	1.14	1.50	1.35	1.34
Total Assets Turnover Ratio (x)	0.20	0.21*	0.17*	0.17	0.24	0.24	0.25
Net Fixed Assets Turnover Ratio (x)	0.29	0.31*	0.27*	0.27	0.38	0.37	0.37
Working Capital Turnover Ratio (x)	-2.44	NA	-1.76*	-1.62	-3.79	-3.43	-3.68
Equity Turnover Ratio (x)	0.91	0.64*	1.27*	1.24	1.22	1.09	0.99
Profitability Ratios:							
Gross Profit Margin (GPM) (%)	57.1%	55.8%	60.8%	60.8%	60.3%	59.8%	59.3%
EBITDA Margin (%)	49.7%	49.8%	54.8%	54.8%	54.1%	53.4%	52.7%
Operating Profit Margin (OPM) (%)	33.4%	34.4%	35.8%	36.3%	40.5%	39.8%	39.2%
Net Profit Margin (NPM) (%)	33.3%	35.1%	36.8%	35.9%	39.5%	38.4%	37.6%
Return on Average Equity (RoAE) (%)	30.2%	22.3%	46.8%	44.4%	48.2%	41.7%	37.2%
Return on Average Assets (RoAA) (%)	6.6%	7.4%	6.4%	6.2%	9.4%	9.4%	9.2%
Leverage Ratios:							
Debt to Equity (D/E) Ratio (x)	6.34	2.09	3.96	3.78	2.90	2.56	2.24
Shareholders' Equity to Total Assets Ratio (x)	0.10	0.27	0.17	0.18	0.21	0.24	0.26
Total Liabilities to Total Assets Ratio (x)	0.90	0.73	0.83	0.82	0.79	0.76	0.74
Current Liabilities to Equity Ratio (x)	3.60	0.70	1.13	1.10	0.91	0.81	0.71
Growth Rates:							
% YoY Growth in Revenue	18.0%	16.2%	15.2%	18.5%	64.3%	14.5%	9.1%
% YoY Growth in Operating Profit	13.6%	11.0%	20.0%	28.8%	83.3%	12.5%	7.5%
% YoY Growth in EBITDA	9.2%	5.1%	26.8%	30.7%	62.3%	13.0%	7.6%
% YoY Growth in Net Profit	23.3%	15.9%	20.6%	27.7%	81.0%	11.1%	6.8%
% YoY Growth in Total Assets	47.9%	35.1%	33.3%	27.8%	13.7%	10.1%	6.8%
% YoY Growth in Shareholders' Equity	-64.7%	-8.2%	-18.0%	132.6%	38.6%	21.4%	18.0%
Ratios used for Valuation:							
EPS (QAR)	7.57	7.95*	9.59*	9.66	17.49	19.44	20.76
BVPS (QAR)	13.08	34.06	27.94	30.41	42.15	51.19	60.39
P/E Ratio (x)	12.82	12.20	10.12	10.04	5.55	4.99	4.67
P/BV Ratio (x)	7.42	2.85	3.47	3.19	2.30	1.89	1.61
Current Market Price (QAR)**	97.00	97.00	97.00	97.00	97.00	97.00	97.00

** Annualised*
***CMP as on January 24, 2010*